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- **SAME-MSP: December Meeting and Technical Presentation, Wed., Dec. 21st**



Frequently Used Links:

- National website at [www.same.org](http://www.same.org)
- Post website at [www.same-msp.org](http://www.same-msp.org)
- Listing of [Post Leaders](#)
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Next Meeting Presentation

Thursday, November 17th, 2016

Hurricane and Storm Damage Risk Reduction System

Dr. Rob Mullins, Senior Vice President in Stantec's Project Delivery Office

Speaker Bio:

1 PDH

Dr. Rob Mullins is a Senior Vice President in Stantec's Project Delivery Office. His responsibilities include management of large, complex projects, overseeing Stantec's project governance initiative, and leadership of our Community of Project Management. Before coming to Stantec, Rob was a Vice President of Programs & Project Management for Science Applications International Corporation. He also spent 25 years in the US Army Corps of Engineers. His last posting was Deputy District Engineer/Senior Civilian in Louisville District. He received several medals and awards from the US Army, Army Engineer Association, Society of American Military Engineers, National Society of Professional Engineers, and American Council of Engineering Companies, as well as recognition from a number of US Army and Air Force installations and local governments.

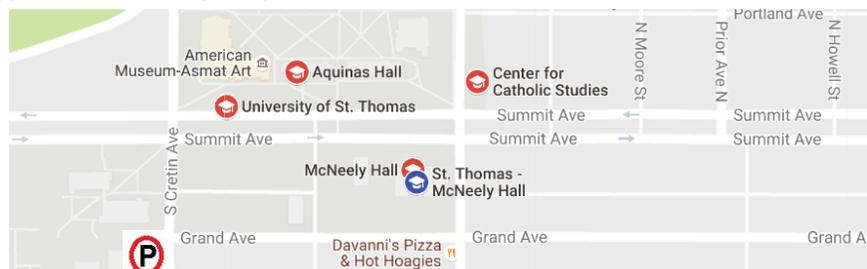
Presentation Synopsis:

Hurricane Katrina devastated Southeast Louisiana in 2005. The Congress authorized the US Army Corps of Engineers' New Orleans District to develop and construct a Hurricane and Storm Damage Risk Reduction System (HSDRRS). The last portion of the system is the Permanent Canal Closures and Pumps (PCCP) project along the 17<sup>th</sup> Street, Orleans Avenue, and London Avenue Canals. This project required a 100-year life for several components and was implemented using an alternative project delivery contracting mechanism. This presentation will provide some background on the situation and project, execution challenges and information, and current status.

Meeting Location:

**LOCATION CHANGE:** University of St. Thomas, McNeely Hall, Room 100

<http://webapp.stthomas.edu/campusmaps/>



Agenda:

A lunch at a cost of \$10 per person will be provided. If you come only for the presentations, there is no charge. The lunch and meeting will be held from 11:30 AM to 2:00 PM.

Please RSVP **no later than Friday, November 11th**, with your intent to either partake in the lunch or to come for the presentation only; this will help to ensure that an adequate amount of food is prepared. Either leave a message with **Michelle Larson** at 651-290-5632, click the RSVP button in the left-hand column of page 1, or send an email to [michelle.j.larson@usace.army.mil](mailto:michelle.j.larson@usace.army.mil).

## Highlights of the Previous Meeting

Last month's meeting was the Post's 4<sup>th</sup> Small Business Panel on the topic of **NEW Mentor Protégé Program and Updates**. Highlights included:

- The Small Business Administration (SBA) opened the Mentor Protégé (MP) Program to all small businesses. Businesses must be registered in the Federal System for Award Management (SAM) and qualify as a small business under their principal NAICS code.
- Small businesses should find a mentor quickly as mentors can generally have only one protégé under the SBA program (maximum three if protégés are in an unrelated industry).
- MNDOT has an MP program also and mentors and protégés can have more than one partner. The MNDOT/MET/MAC program is for Disadvantaged Business Enterprises (DBEs).
- There are other agency mentor protégé programs including the Army Corps of Engineers. Requirements vary by program.
- For the SBA and MNDOT MP programs, the protégé can define what type of mentoring they want and can include: accounting, marketing, proposals, human resources, contract management, environmental, technology transfer and other knowledge transfer assistance. Small businesses need to take advantage of this transfer of knowledge.
- The carrot in the SBA Mentor Protégé (MP) Program is that a mentor and protégé with an approved MP agreement can create a Joint Venture (JV) and go after small business set aside contracts (the JV qualifies as a small business even if the mentor is a large business). Each JV may have up to three awards.
- The SBA MP agreement can last for 3 years with an extension of up to 3 additional years at which time the Protégé will "graduate".
- Additional resources for the SBA MP program can be found under [www.SBA.gov \(https://www.sba.gov/navigation-structure/all-small-mentor-protége-program\)](https://www.sba.gov/navigation-structure/all-small-mentor-protége-program). The website has a training module for mentors and protégés. The interested parties apply online at <https://certify.sba.gov> Also see 13 CFR 125.9 for regulations on the overall All Small MP requirements and 13CFR125.8 on the JV requirements. Randy Czaia also passed out a handout on Rules for JVs.
- Usually mentor protégé teams are companies that have worked with each other in the past or have a relationship. Choose wisely when forming a team; teams should have similar values. Small businesses have much to gain from the mentoring; both businesses can get additional work and build a relationship.
- Down sides include contract risk. The lead venturor in the JV entity is the small business. The project manager responsible for performance must be an employee of the small business.
- George Costilla passed out a handout on the MNDOT MP Program and a list of potential MNDOT projects.
- Other advice offered included: target the right client for your business (can't go after everything); if a relationship doesn't work, keep trying; and prioritize the associations and meetings you attend.

Sherry Van Duyn from Landmark Environmental moderated the panel discussion.

The panelists, shown in the photo, from left to right were:  
Mark Angelo, SEH, Inc.  
George Costilla, MNDOT  
Randy Czaia, US SBA, MN District Office  
Susan Park Rani, Rani Engineering, Inc.  
Mark Cooper, MN PTAC (far right)  
Also pictured is Wayne Wambold Post President (second from right) who presented the panelists with the Post Mug and Coin.



Feel free to contact any of our panelists for more information or other questions, contact information was in last month's newsletter or the handout from the meeting.

[www.same-msp.org](http://www.same-msp.org)